

iM Global Partner grows European distribution team

Paris - April 10, 2025

iM Global Partner ([iMGP](#)) has appointed two new people to accelerate its business development for institutional and wholesale clients in Europe.

Simon Vögele joins the existing team in Zurich to cover the German, Austrian and Swiss German markets as Senior Vice President - Distribution (DACH), reporting to Simon Frey, Director - Distribution (Head of DACH).

Simon has 25 years of experience in sales, business development, and account management at Starcom AG and SalesLab Finance AG (Starcom Group). He was most recently Head of Operations & Senior Consultant, which involved designing and executing lead generation and market intelligence projects to support fundraising initiatives and market development strategies for clients in the financial services industry.

Valerio Ambrosetti will help to accelerate the development of our Italian-speaking markets. Working in Milan as Vice President - Distribution (Italy, Ticino & Greece), he will report to Francesca Campanelli, Director - Distribution (Head of Italy, Ticino & Greece).

Valerio began his career in asset management in London, first in the distribution team at LGIM (now L&G Asset Management), and later as a Sales Associate at Janus Henderson Investors. His most recent role was as Sales Manager at Capital Strategies Partners, where he was responsible for sales activities across Italy, Ticino, Greece, Slovenia, and Croatia, representing approximately 20 asset management firms.

Julien Froger, Managing Director - Head of Europe said: “These appointments will strengthen our presence in the European market and allow us to further expand our distribution efforts.

iM Global Partner has enjoyed impressive growth over the last 10 years by forming partnerships with ‘best-in-class’ asset managers and promoting their investment capabilities.

We believe the German and Italian-speaking markets will be instrumental for our continued development in the coming years. We are delighted to welcome two such experienced professionals who embrace our culture and will help us to achieve our ambitious goals.”

Jeff Seeley, Deputy CEO and Head of Global Distribution added: “Very happy to have Simon and Valerio join iMGP to work with our clients in these important regions. We continue to add to our global distribution team to further engage with our global clients in a meaningful manner”.

Simon Vögele said: “I am looking forward to supporting the growth of sales and assets under management in Germany, Austria, and Switzerland. My background in developing and executing business strategies focused on acquiring new capital and expanding an asset manager’s market position will fit perfectly with this role.”

Valerio Ambrosetti added: “I’m thrilled to join iM Global Partner, an innovative and entrepreneurial company, and to have the opportunity to bring our Partners’ unique investment capabilities to Italy, Ticino, and Greece. I look forward to working with Francesca on this aspiring project and contributing to the company’s continued growth while supporting the success of our Partners.”

About iM Global Partner

iM Global Partner is an asset manager with a difference. We are a dynamic network of specialist boutique investment managers, delivering best-in-class solutions, across asset classes, to our discerning Institutional and Professional Investors across the globe. We are proud to call these businesses our Partners and they are the essence of what iM Global Partner stands for: uncovering what we believe to be the best, the very best investment talent. We had USD \$46 billion¹ assets under management as of end February 2025.

For more information, visit imgp.com or follow us on [LinkedIn](#).

Media Contact

Justine Trueman

media@imgp.com

+33 6 76 13 84 60

ⁱ Assets under management include Partner assets in proportion to iM Global Partner’s participations